



The Operating Room

Tanis Wynn

August 2022

South Island Division of Family Practice

MD Office Expense Database Survey

Following up on the work that Hive Business Solutions Inc. completed with several South Island clinics, the Division is now providing Community Longitudinal Family Physician members the opportunity to gain a deeper understanding of their medical clinic overhead costs per patient visit. As a result of frequent requests for this type of information from Physicians, office managers and MOAs, I have created a MD Expense Database survey which will capture this information and will provide aggregated results to the Physician members of the South Island Division of Family Practice.

With broad community uptake, this new offering for members will:

- Allow physicians to view aggregate, anonymous per patient visit costs. This contributes to a shared learning environment and opportunities for change.
- Create an opportunity for the Division to secure bulk vendor pricing and discounts on medical supplies. liquid nitrogen, oxygen, sharps containers, etc.
- Provide the detail needed for clinics to identify where savings can be realized.
- Provide an opportunity for physicians to view comparative information on items such as expense splitting, wages, benefits, number of MOAs, lease and square footage information, EMR vendors, etc.

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Using Survey Monkey, the completed surveys will go directly to Becca Zwicker, our Executive Operations Coordinator, who is responsible for entering the data and keeping the information in strict confidence. The clinic names and identifiers attached to each survey will be removed once the Executive Operations Coordinator enters the data and upon request by Tanis Wynn, reports will be generated and shared. The Executive Operations Coordinator will be the only person who will receive identifying information.

Important information and timelines

- Steps to prepare for this survey will be published in the **September 8, 2022**, e-bulletin.
- Survey links will be distributed to clinic leads on **September 15, 2022**.
- Survey submission deadline is **October 14, 2022**.
- Physicians will have access to the aggregated results on **November 3, 2022**.
- The data will not be publicly posted and is only accessible with your Division login credentials.
- Instructions on how to access this information will be shared in the **November 3rd** e-bulletin.



We anticipate the survey will take approximately one hour to complete and the clinic lead or designate completing the survey on behalf of the clinic will be remunerated for their time.

**Questions? Contact me at tanis.wynn@sidfp.com
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