

Division + Physician Clinic Co-Management Model

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Presentation to JCC Pre-Forum

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Division of Family Practice

Disclosure Statement

We have nothing to disclose



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A TALE OF TWO CLINICS

Ponderosa Primary Care Centre

- Funded by ministry as part of the PCN service plan
- Division-managed since opening in 2019
- Division holds the lease

Fairview Medical Clinic

- Existing clinic formerly managed by a retiring physician
- Division-managed since January 2021
- Physician holds the lease



THE NUMBERS

ATTACHMENT + ACCESS

- **32%** Penticton patients belong to one of the two clinics
- **15,200** patients attached
- **64,000** patient visits a year
- **5** retiring physicians replaced
- **7** day a week access at Ponderosa, including evenings

PROVIDERS

Ponderosa Primary Care Centre

- 4 family physicians
- 3 nurse practitioners
- 2 long-term family physician locums
- 2 specialists
- 2 RNs
- 3 FTE allied health professionals

Fairview Medical Centre

- 6 family physicians
- 2 nurse practitioners
- 2 long-term family physician locums
- 1.5 FTE allied health professionals

THE BALANCE SHEET

REVENUE

FP + NP Overhead	\$588,000	75%
Allied Health Overhead	\$134,000	17%
Carryforward Contingency	\$65,000	8%
TOTAL	\$787,000	

*MOAs employed by the Division. Receive Division staff benefits. MOA rates set to be in line with other clinics in the region.

EXPENSES

FP + NP Meeting Costs	\$15,000	2%
MOA Staffing Costs*	\$445,000	56%
EMR + Locum MOA	\$80,000	10%
Facilities (Rent, Cleaning, Repairs, Utilities)	\$111,000	14%
Supplies + IT Support	\$12,000	2%
Division Administration	\$65,000	8%
CONTINGENCY	\$59,000	8%
TOTAL	\$787,000	

THE EXPERTISE

- We live and breathe primary care
- We have a track record
- We have the expertise
- We have the trust
- We don't need to make a profit



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THE BENEFITS

(other than patient attachment and recruitment)

- High morale
- Nimble response to change
- Teaching facilities for all disciplines
- Innovation lab for clinic best practices
- MOAs supported and stable
- Enough MOA capacity for urgent support in other clinics



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THE CHALLENGE

- Demand is growing
- All clinics are unique
- Culture is everything
- Systemic support needed



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THE IMPACT

<https://youtu.be/cNZ7Vd-nvGk>



THANK YOU

Questions?

More: info@sosdivision.ca



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