



CONTRACT INFORMATION: *SETTING THE STAGE*

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Advocate



- Physician discipline
- Respectful workplace
- Local/Regional/Provincial Issues
- Physical & Psychological Safety

Inform



- PMA Questions
- Contract options
- HA Engagement Survey
- DoBC initiatives

Connect



- MSP, ICBC & Worksafe
- Negotiations support
- Physician Health Program
- Audit & Billing

BASIC OVERVIEW GROUP PRACTICE CONTRACT

- MoH contracts, DoBC did not negotiate
- 2022 rate has been updated to the total of the greater of **\$295,497** per FTE or the physicians FFS Billings up to a maximum of **\$336,257**
- QI rate increased to **\$20,400**
- **3 year** duration with the option of terminating with **6 month** notice
- **1,680 hours** per year requirement
- Must include a group of **3** physicians using the same EMR

TEMPLATE: Group Contract for Practicing Full Service Family Physicians – October 1, 2020
Provisions in *bold italics* within this template contract are optional provisions.

BETWEEN:

**THOSE PHYSICIANS AND PROFESSIONAL MEDICAL CORPORATIONS LISTED ON THE
SIGNATURE PAGE OF THIS CONTRACT**

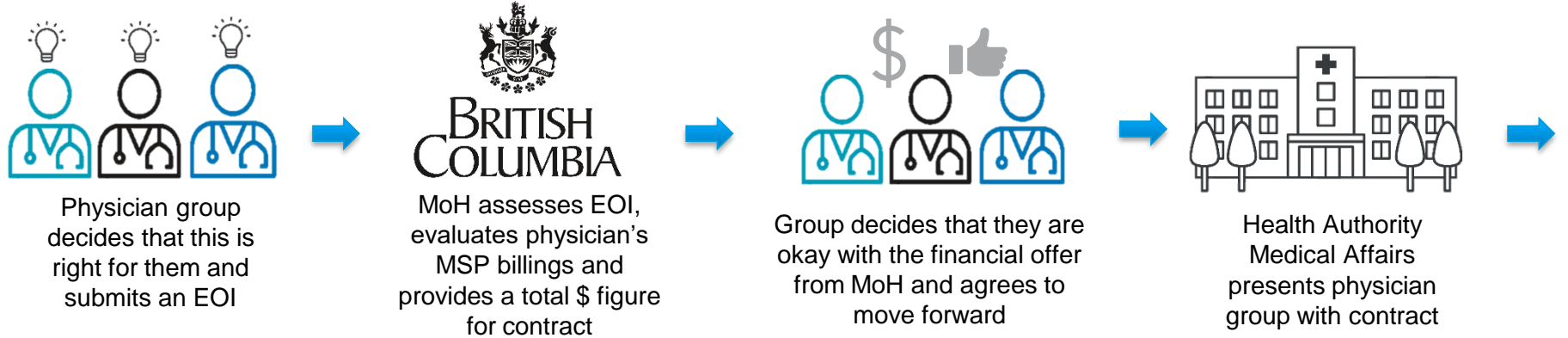
(each is individually a “Physician” and collectively all
are referred to as the “Physicians”)

AND:

HEALTH AUTHORITY

(the “Agency”)

CONTRACT PROCESS



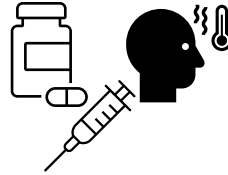
CONTRACT PROCESS



Physician group contacts Doctors of BC negotiations to review the contract and lawyer to write a Group Governance Agreement



Physician group signs contract with Health Authority



Care is provided to patients under the contract and tracked through Teleplan



MoH analyzes data and provides a panel size adjustment and reevaluates the value of the contract

DOBC SUPPORTS



Negotiations

- Helps you understand the terms of the contract
- Outlines concerns/issues identified in the review and will provide advice
- Can be involved in direct discussions with HA
- Not very many negotiable areas of the contract but can propose changes



Advocacy

- Answers group and individual specific questions about contracts
- Can walk you through the contract application process



Practice Support Program

- Provides support through panel cleanup
- QI activities under the contract are through PSP

A GUIDE TO GROUP GOVERNANCE AGREEMENTS



Introduction

What is a group governance agreement and why do I need one? [Page 2](#)



1. Types of Group Practice

What type of group governance agreement is right for you? [Page 3](#)



2. Remuneration

What will your payment model look like and how will it affect your group governance agreement? [Page 4](#)



3. Start-up Costs and Daily Operating Expenses

Who pays what and how much? [Page 5](#)



4. Responsibilities and Shared Decision-Making

What is a Managing Physician and how are decisions made? [Page 6](#)



5. Working Together in Harmony

How will you manage conflicts and ensure a healthy work environment? [Page 7](#)



6. Scheduling

How will you plan vacations, leaves of absence, and cross coverage? [Page 8](#)



7. Terms of Agreement and Notice of Termination

How will you plan for the future to minimize disruption to the clinic and patients? [Page 9](#)



Conclusion

What is the main takeaway? [Page 10](#)

BARRIERS

- Group governance agreement
- Very bureaucratic process
- Inconsistent application of contract requirements
- High reporting burden
- Uncertainty about the contract value in the 2nd year
- PCN alignment
- Cumbersome QI requirements



WHAT'S NEXT?

- Currently 11 groups covering 50 physicians are on the group practice contract provincially
- PMA expected to be ratified this fall
- NTP updated contract sets the baseline for a better contract solution
- Recognition that this contract is too complicated and difficult to get onto
- Doctors of BC supports a plurality of payment models



Questions?

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